

PASTEL | EVOLUTION

Accounting



The Powerful and Integrated Business Solution



PASTEL | EVOLUTION

ACCOUNTING

Core and Add-on Modules

Pastel Evolution delivers an entirely new dimension in business management software, taking your business way beyond the traditional realms of accounting software. With business activity management functionality interwoven into the core of the accounting application, Pastel Evolution brings all aspects of your operations together, providing you with an integrated, holistic view of your business. The comprehensive range of features and functionality, complemented with a number of add-on modules, provides a scalable, flexible, and robust management tool for your growing business.



Developed within the Pastel Evolution Framework, all components and modules in the Evolution range are fully integrated. They share a common interface, providing a consistent user experience. Microsoft's SQL Server Database ensures data integrity and maintains all your data in one central database.

Take control of your business as well as your finances

In the past, accounting systems stored a wealth of information related to customers, suppliers, inventory, and so on. However, this information was often limited to accounting data, i.e. the numbers. Pastel Evolution takes accounting to the next level by allowing you to not only capture numbers, but also to perform what we refer to as business activities. Additional data is integrated and presented together with the numbers, providing a holistic view of your business instead of a numbers-only view. This gives you the ability to control your financial situation as well as relationships with customers, suppliers, and employees.

Pastel Evolution delivers an entire business management tool. It's the new way to work.





The power to run your business

Features

- Report Writer & Stationery Customisation
- Accounts Receivable
- Accounts Payable
- Project Tracking
- General Ledger
- Cash Book
- Sales & Purchase Order Entry
- Inventory Control
- Invoicing
- Import Cost Allocations

The above features and modules are referred to as the core Evolution system.

Add-on Modules

- Business Intelligence Centre
- Resolve Basic (Contact Management)
- Resolve Premium* (Contact Management)
- Procurement**
- Information Alerts
- Bank Statement Manager
- Mobile
- Multi-Currency
- Annuity Billing
- Multi-Warehousing
- Serial Number Tracking
- Lot Tracking
- Pricing Matrix
- Bill of Materials
- Job Costing
- Manufacturing
- Point-of-Sale
- Customer Credit Risk Management
- Customer Account Consolidations
- E-Business & E-Billing
- Fixed Assets*
- Payroll*

* These modules can be purchased as stand-alone applications.

** Requires Resolve Premium Module

Features of the Core Module

THE SYSTEM MANAGER

The System Manager is the control centre for the entire Evolution application. It is the system's user interface. Featuring a System Tree for navigation, it also controls the system environment and setup, online help, and multi-level password security. Evolution delivers enhanced efficiency, productivity and security to any business:

- A consistent user interface no matter which module you are using. Fixed Assets, Payroll, and Accounting all share the same common interface and all appear as options on a single System Tree.
- Standard navigation tools such as menus, the system tree, toolbars, and favourites.
- Powerful tools for maintaining, sorting, searching, and grouping your lists of data.
- The ability to customise the interface to suit each user's requirements.



Database System

Pastel Evolution takes advantage of the latest database technologies, utilising MS-SQL Server or Microsoft's SQL Express Edition. MS-SQL provides Evolution with the ability to scale and to support an unlimited number of concurrent users. Additional data integrity is ensured through the use of SQL's transaction rollback feature. Pastel Evolution includes MS-SQL Express. Larger sites must purchase MS-SQL Server.

Store Data Indefinitely

The General Ledger stores five years of data and requires no month or year-end procedures. You can, however, block accounting periods. This prevents transaction processing into closed periods. The Subsidiary Ledgers (Inventory, Receivables, Payables, etc.) store information indefinitely.

Transaction Rollback

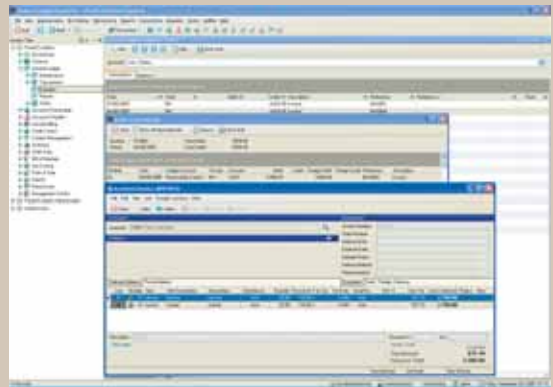
Data protection and integrity is significantly improved in MS-SQL. This feature optimises data integrity by ensuring that users will never have incomplete entries or corrupt files, even if they suffer a power failure while a transaction is in process.

Supports Multiple Companies

The system can maintain multiple sets of books, each with its own chart of accounts. Access to companies and their related functions are password protected. Data can also be copied from one company to another, simplifying the company setup procedure.

Transaction Drill-Downs

Drill-down functionality allows you to find exactly what you're looking for, quickly. From summarised information you can drill-down to detailed transactions, and even right down to source documents - with just a click of the mouse!



ADVANCED SECURITY

Every business's data is confidential. You need to control access to this information. Pastel Evolution features multi-level, menu-driven password access control.

You can establish access control per user. In addition, you can establish user groups, and then assign users to a group. Each user who belongs to a group has the same access level restrictions and capabilities. This streamlines the control process and leaves less room for error.

INTEGRATED WITH MICROSOFT® OFFICE

Seamless integration with MS Office means that you can e-mail any report. You can use many standard formats such as HTML and PDF.

You can also export data into Word or Excel, where you can perform your own complex data manipulations. This feature complements Pastel's extensive range of management reports.

The Resolve Premium module also integrates its e-mail management with Microsoft® Outlook

GRAPHS

You have the ability to view graphs. For example, you can compare General Ledger account movements over a period of five financial years; compare sales and purchases in the Orders modules, and view Incident analysis in the Contact Management module.

EVOLUTION REPORT WRITER

The Report Writer module allows you to customise standard reports per user as well as stationery layouts per user. It integrates into every module in the Evolution range. You can change layouts, add and remove fields, and perform additional calculations or subtotals. You can even write your own SQL script for advanced reporting. The system includes a tutorial program that will guide you through the process of report writing.

RECEIVABLES AND PAYABLES

Pastel Evolution gives you instant access to customer and supplier balances, overdue totals, and sales/purchases history. Drill-down features and reports are available when you need a more detailed analysis of customer/supplier transactions.

You can create multiple delivery addresses for each customer and supplier. Set processing defaults for delivery requirements and addresses, selling prices, discounts, and so on, which you can override for each transaction. You can create sales codes and assign a commission structure to each sales code.

You can capture multiple transactions within batches to be posted at a later stage. Settlement discounts can be calculated automatically based on the settlement terms set-up when processing receipts or payments.

Multiple Debtor & Creditor Control Accounts

If you wish to analyse debtors and/or creditors in the General Ledger, you can use more than one General Ledger control account for Receivables or Payables. This is over and above your normal reporting within the Receivables and Payables ledgers.

PROJECT TRACKING

This module allows you to allocate income or expense transactions to particular projects. You can then filter reports on a project basis and create an income statement per project.

GENERAL LEDGER

The General Ledger is the heart of the financial function of your company. All processing you do eventually reflects in the General Ledger. The system has no tedious month or year-ends. The system is date-driven, allowing you to post transactions to any period at any time. Note, however, that you can block periods that are complete, thereby preventing operators from accessing them in error. The system stores five years of financial information.

Segmented General Ledger

If you have a complex and multi-dimensional General Ledger, you can create General Ledger accounts using multiple segments. Each segment becomes a reporting dimension in its own right. If, for example, you segment the account structure into sub-levels such as accounts, branch, department and project, you can extend your financial reporting to include combinations of these levels. You can also report on only an isolated section of the General Ledger.

Cheque Printing and EFTs

You can print cheques from any bank account. The cheque layout is fully customisable to accommodate requirements from different banks. You utilise user access levels to control who can print cheques. Each bank account has its own series of cheque numbers. You can make payments to all the major banks via Electronic Funds Transfer.

SALES AND PURCHASE ORDER ENTRY

You can maintain and control outstanding orders, processed orders and back orders. This module integrates fully into Evolution's Inventory, Receivables and Payables modules.

- Print and process purchase and sales orders, and then fill these orders in part or in whole, keeping track of outstanding orders.
- Create financial lines, which let you post non-stock amounts directly to General Ledger accounts.
- Allocate sales and purchases to projects. You can do this on a document basis or even line by line on each document.
- Allocate sales representatives to each document or even to individual document lines.
- Reserve stock quantities for customers when they place an order.
- Print picking slips and delivery notes.
- Create purchase orders automatically using the re-order fields on the inventory records.
- Create quotes and convert into sales orders once confirmed.
- Powerful reports help you manage outstanding and overdue orders.
- Merge multiple orders into a single invoice.

INVENTORY CONTROL

Evolution's powerful Inventory module gives you unlimited control over your stock. The system provides both summary management reports as well as detailed operational reports, all customisable per user.

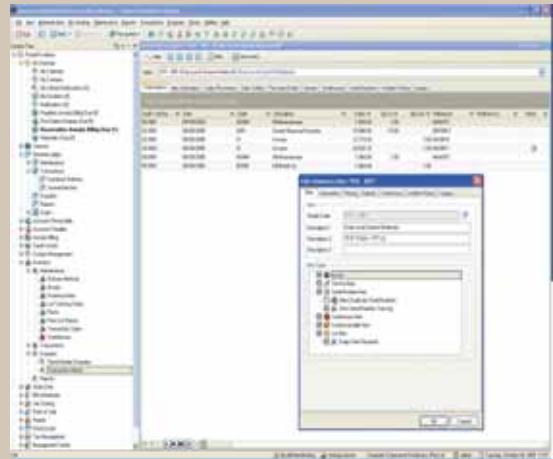
You can have service and physical items. Items can be flagged as non-commissionable. You can use inventory groups to sort and filter inventory items. By having a costing method per inventory item such as average, latest or manual costs, this gives you the power of increased flexibility of managing inventory within your business. The system has an unlimited number of standard selling prices per item. You link each customer to one of these prices, and you can specify a percentage discount per customer. You can view gross margins and percentage values in the invoice screens.

Extend Evolution's power by combining the Inventory module with other related add-on modules:

- With Multi-Warehousing, you can create multiple warehouses or stores, and move items between these stores.
- Serial Number Tracking serialises individual inventory items and keeps track of them by their history. The system follows their purchase, internal movement in the company, sale, and possible return for repair or refund.
- Lot Tracking lets you track items by lot, where batches of items all have the same Lot Number. You can specify expiry dates and a status per Lot Number.
- Bill of Materials allows you to manufacture or assemble items from components. The system takes the component materials out of stock into Work In Progress, and then allows you to create finished items ready for resale.
- Pricing Matrix lets you have selling prices per inventory item or inventory group and per customer/supplier or customer/supplier group. These can be prices or percentage discounts on the customer's/supplier's standard price.
- All these add-on modules work together. For example, you can manufacture serialised items into warehouses and track Lot Numbers.

Unit of Measure

This feature gives you the ability to specify a buying and selling unit for each inventory item and advises which unit will be used to account for the inventory on hand. Whenever a Purchase Order is processed against



a particular inventory item, the program will default to the buying unit and when selling the item, the program will default to the selling unit.

Goods Received Voucher

This feature allows you to receive and immediately update your stock. This is based on a delivery note from your supplier and you do not have to update the supplier account until you receive the actual supplier invoice. The program also recalls the last cost per supplier, per item when in a GRV.

Import Cost Allocations

When you import goods, there are frequently additional costs that do not originate from the supplier. For example, you may be liable for shipping costs and/or import duties. This feature allows you to process these additional costs at the same time as the goods received voucher. The system uses the additional costs to calculate the item costs correctly. Without this, you have to process these costs at another time and then adjust your item costs manually.



Add-on Modules

PASTEL EVOLUTION GROWS WITH YOUR BUSINESS

The utilisation of the MS-SQL database makes Pastel Evolution scalable, supporting an unlimited number of concurrent users. In addition, the growth of your business may demand the ability to add new functionality to your accounting system. By using Pastel Evolution as the core engine, you can add specialised modules to cater for industry-specific requirements. Developed within the Evolution Framework™, these add-on modules offer complete integration with the core system, as well as a common interface and user experience. Furthermore, all components within the Evolution Framework™ utilise a MS-SQL database ensuring that all your business data resides in one central database.

BUSINESS INTELLIGENCE CENTRE (BIC)

What do you get when you combine South Africa's leading accounting software with Microsoft® Excel? A reporting tool that revolutionises the way you make decisions in your business!

If you are comfortable using Microsoft® Excel to share, present, and analyse information, then you've been waiting for the Pastel Business Intelligence Centre (BIC). BIC is an add-on module that dynamically links to your Pastel accounting data, taking your business beyond standard reporting functionality. You generate spreadsheets by simply extracting Pastel Accounting data and converting it into an easy-to-read, graphic format.

Pastel's BIC retains report formats and makes them available for future use. You also have instant access to 'live' information and that last minute journal no longer impacts your Excel reporting. Monthly financials account for a large percentage of manual Excel labour. Pastel's BIC offers a customisable pack which provides drill-down functionality.

You can customise the standard set of reports and templates, and create new ones. You can be flexible in the combinations of financial data you choose to report on. BIC ships with Management Packs (Balance Sheet, Income Statement), Sales Master (Sales Reports), Inventory, Purchasing options, and more.

OLAP Cubes

OLAP Cubes is an extension to BIC, the new OLAP module (Online Analytical Processing) caters for multi-dimensional analysis of your data. It answers the questions 'what if' and 'why'. It analyses trends over months and years from a set of predefined cubes for Financials, Sales and Inventory. You can modify and build your own cubes based on your business requirements, rank customers and suppliers in order of importance and drill-down to the level of detail you need. OLAP is predominantly powerful in analysing large volumes of data where traditional End User Query Reporting may not be appropriate.

Online Web Reporting

This module is an extension of the existing BIC module. It provides worldwide secure access to your business reports through a standard web browser. This is an excellent platform to share information with partners, suppliers and customers. All you need is Internet access from your web browser and then authenticate yourself and the reports will be made available to you. You will have access to critical information about your business from anywhere in the world at any time you choose. Online Web Reporting supports secure access so you receive your reports in a variety of formats across the web for example Microsoft® Excel, PDF or HTML.

GET YOUR 90 DAYS FREE ACCESS NOW.

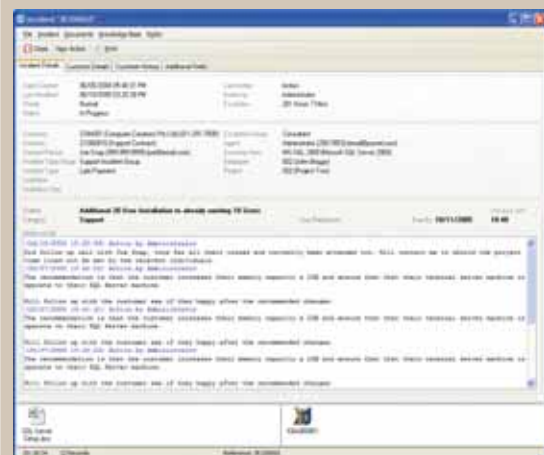


EVOLUTION RESOLVE (CONTACT MANAGEMENT)

Traditionally termed CRM or Contact Management, this unique module has taken the concept of traditional Contact Management much further by weaving it into the very fabric of the Evolution Accounting System.

Evolution Resolve is a tool that lets you manage the interaction between your business and your customers, potential customers, suppliers and even your fellow company members.

Any issue that takes place in a business, and is important enough to be tracked, is recorded as an Incident. Evolution Resolve will track these Incidents to their conclusion - or until they are closed off. Evolution still stores Incidents even after they have been closed, allowing you to track a history of events as they occurred, as far back as you wish. You can track all contact with your customers and suppliers. Using this information, you can track all sales and support activities associated with a customer, and the agent or agent group who dealt with the customer.



There are two versions of Evolution Resolve:

- **Evolution Resolve Basic** contains basic incident tracking as outlined above.
- The full version, **Evolution Resolve Premium** contains more advanced features as outlined on the opposite page.

EVOLUTION RESOLVE (CONTACT MANAGEMENT) Cont.

Sales Force Automation

Evolution Sales Force Automation allows you to track sales opportunities for existing and prospective customers. Sales personnel can update the status of opportunities through customisable sales cycle workflow steps. They can continually update the estimated possibility of making a successful sale. Information can also be captured about competitors, so that you can recognise and track patterns about sales lost to competitors. You can use this information to give sales personnel and managers an overview of the current sales pipeline, and to produce sales forecast reports. These reports show actual values weighted by the probability of closing the sale.

Business Gateway

The Business Gateway extends Evolution Resolve onto the Internet and allows customers to log into the system. Customers create, view, update Incidents, and so on. Customers do not need to contact a call centre and wait in queues for an agent.

Internet queries are notorious for not being dealt with or acknowledged. However, the Business Gateway sends each query into Evolution Resolve individually, where it is tracked and escalated.

The Business Gateway requires Microsoft™ IIS and Windows 2000 Server or later.

Calendar

The calendar facilitates improved time management in your business. Incidents can be prioritised by date. The calendar also allows you to integrate Incident priorities with employees' availability.

Knowledge Base

The Knowledge Base lets employees create topics. In these topics, they can share information about support, sales, or any other issues. In addition, employees can link documents from the document list into Knowledge Base articles.

The articles can also be linked to Incidents and, if you e-mail Incidents, you can optionally include the Knowledge Base articles in the e-mail, either in the text or as an attachment.

Workflow Processing

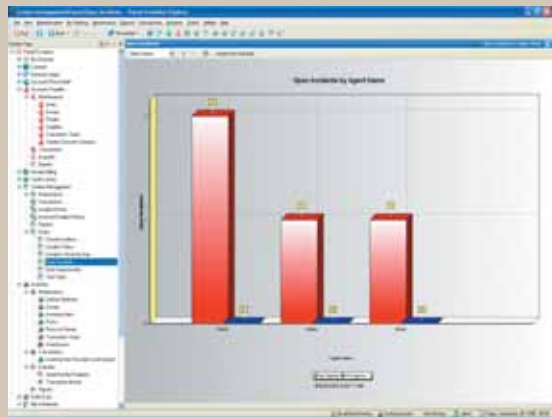
Workflow processing allows you to process Incidents on an authorisation basis. You create a hierarchy of actions that a process has to go through in order to complete.

For example, if you are installing a product at a customer, you may require site inspection, installation, testing, and approval stages. You create these workflow steps and then specify which agents or agent groups can approve each step. If necessary, the responsible person can send the process back to an earlier stage. If an inspection fails, for example, the responsible person can send the process back to the installation action.

This type of processing ensures the highest level of quality. Besides the ongoing approval, the process has to go through each definite step in order to complete.

Incident Graphs

You can view Incidents graphically (bar charts) per user, per Incident type, per Incident status, and so on. Graphical representations of Incidents give a birds-eye view of your business activities - perfect for management. You can even drill-down by clicking on a particular area of the chart to see the underlying detail making up the chart.



Escalations

One of the most compelling reasons to use Contact Management is its ability to ensure that Incidents are dealt with in acceptable time frames. Taking too long to respond to a customer complaint (or Incident) is damaging to your company. Escalations allow you to design a flow of responsibility for each Incident type. If an Incident is not dealt with within a specified time, the system escalates it to a higher level such as a supervisor. From there, unless the supervisor takes action, the system escalates the Incident to a manager, and so on.

Contract Invoicing

This feature allows you to set up contracts for customers, based on time or number of Incidents. If a customer's contract expires, agents cannot process Incidents for the customer. This ensures that customers who are up-to-date always receive prompt service.

If you also use the Annuity Billing module, which we look at later, you can produce automatic renewal invoices for contracts that are about to expire.

Microsoft® Outlook Integration

Seamless integration with Microsoft® Outlook 2007 allows you to capture all communication with your customers directly into Contact Management. The ability to capture new or existing incidents and sales leads allows you to be more efficient and productive using an interface that you use to communicate with everyday. Customer and prospects contact details are available from Evolution and the Outlook Calendar appointments make tracking appointments via the Contact Management module even easier to do. **Resolve Premium can be purchased as a stand-alone product.**

EVOLUTION MOBILE

The Evolution Mobile add-on module allows your salespersons to securely interact with Pastel Evolution using mobile technology. Using a PDA or a mobile phone, salespersons can perform customer and inventory enquiries, and process sales orders, from any location. The system accesses live Pastel Evolution data, guaranteeing salespersons' instant access to the latest available information. Salespersons can review customer orders and account details, check inventory levels, and reserve inventory by placing orders, all from the customer's premises, without a traditional landline connection.

The Evolution Mobile add-on module requires the following:

- On the mobile user side, a 3G or GPRS cellphone or PDA that supports HTML web browsing.
- On the Pastel Evolution server:
 - The Resolve add-on module (the full Contact Management module).
 - Microsoft® IIS (Internet Information Server) V5 or higher.

EVOLUTION ANNUITY BILLING

Integrating with both Receivables and Inventory, this module provides for repetitive or recurring invoices on a daily, weekly, monthly or quarterly basis. The invoice run allows for an option of printing or e-mailing to customers. Specify contract periods, design recurring invoice templates or simply set up base amounts to be charged to customers periodically. Annuity Billing is another flexible module that provides you with the ability to customise the application to fit the specific requirements of your business.

EVOLUTION MULTI-WAREHOUSING

The Multi-Warehousing add-on module allows you to keep inventory items in discrete areas, or warehouses. You can use warehouses for many types of situations:

- Physical warehouses in different geographic areas.
- Keep raw materials and/or internal parts separate from items you sell.
- Keep track of consignment stock/samples in a separate warehouse.
- Separate obsolete items into a separate warehouse.
- Track demo stock allocated to sales representatives.
- Track costs per warehouse.

Inter-branch Transfers (IBT)

This feature has been designed so that you are able to transfer items from the dispatching warehouse directly into a "goods in transit" (GIT) warehouse. The inventory will remain in this warehouse until the receiving warehouse does a receipt from the GIT warehouse.

There are two additional warehouses created by the program, a damaged goods warehouse and variance warehouse. This allows you to allocate and account for the receipt of inventory items by allocating them into the receiving warehouse. Any items not accounted for, will either be allocated to the damaged goods or variance warehouse where reconciliation can later be processed. Documentation is printed through the various stages to accompany the delivery of goods and reports can be printed to indicate the location of stock at any given time within the system.

EVOLUTION SERIAL NUMBER TRACKING

Sometimes you may need to track items individually. For example, if you sell items that have warranties, you need to know when and to whom you sold the item, so that you know whether it is under warranty. For these types of items, you use Serial Number Tracking.

Integrating with Evolution's inventory module, Serial Number Tracking keeps detailed information on specific inventory items. From purchase to sale, to returns, each item is tracked uniquely, providing absolute control over individual inventory items.

A Serial Number Listing report shows the current location of serial numbered items. For each Serial Number, the report shows the item code and description, the date of its last movement, the current general location in stock, the customer it was sold to, and so on.

A Serial Number Transactions report shows all transactions for a Serial Number. Reflecting one transaction per line, each line shows the Serial Number, item code and description, transaction date and reference, the customer/supplier account code and its originating module.

EVOLUTION LOT TRACKING

Lot Tracking allows you to track several units of a stock item using the same lot or batch number. Expiry dates and user-defined status allow you to further control stock items. Users can determine what can be purchased or sold by Lot Status. You cannot sell stock items that have expired. You can track items simultaneously by Lot Number and by Serial Number.

EVOLUTION PRICING MATRIX

This module adds great flexibility to Evolution's standard pricing feature. You can establish volume-based or time-based price breaks and much more. You can specify discounts by customer or groups of customers. Design unlimited discount variations, such as multiple discounts per customer per stock item, discounts per stock group, and the ability to override discounts on processing invoices.

EVOLUTION BILL OF MATERIALS

Designed for the manufacturing and assembly environment, this module allows you to create assembly sheets (or Bills as they are commonly known) detailing each component making up the completed item. Completed items can be manufactured before they are sold or you can simply invoice the completed item and Pastel Evolution will manufacture the item on-the-fly, whereupon the sub-components will be drawn from stock.

You can manufacture items in a single operation or, for more complex manufacturing and for processes that occur over a significant time period, you can work on an open manufacturing process over time.

Alternative units of measure

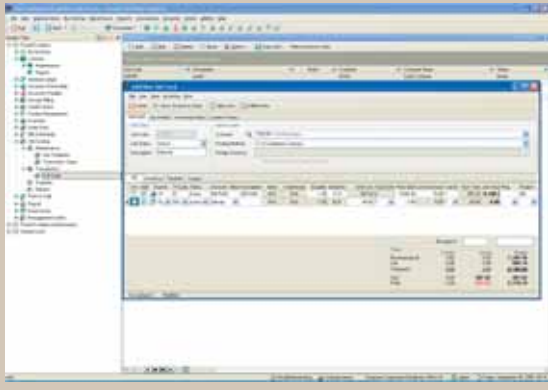
This feature is particularly useful when dealing in different units of measure. For example, when you receive goods, you can automatically breakdown items in case lots to smaller units. This feature works in conjunction with the Bill of Materials module.

EVOLUTION JOB COSTING

The Job Costing add-on module lets you invoice jobs to customers. A job card is more powerful than an invoice, because you can link more types of items besides inventory items in a job. For example, you can purchase an item directly for use in a job, and you can allocate employee hours from the Payroll module into a job. You can also invoice a job on a partial basis.

You can allocate costs and measure the profitability of short to medium-term jobs. Create an unlimited number of job cards, with the ability to archive these for future estimates. Track labour costs from payroll time sheets in Pastel Evolution Payroll and calculate transactions on a rate, lump sum, or percentage basis.

You can allocate jobs to projects on a job card basis or a job line basis.



EVOLUTION MANUFACTURING

This module is a further extension to the Bill of Materials module. It separates the manufacturing process into time periods where items being manufactured are transferred into Work In Progress and then into Finished Goods. The manufacturing facility allows the following:

- You can see a full audit trail of each manufacturing process.
- You can draw stock at the beginning of the manufacturing process, and reverse any unused stock once the process is complete.
- You can change a Bill of Materials without affecting an ongoing manufacturing process that uses that same Bill of Materials.
- You can replace one or more components in an existing process if you need to, and then continue manufacturing with the new components.
- You can create by-products in addition to your main manufactured item.

Additional features include forward planning with the material requirements feature.

EVOLUTION POINT-OF-SALE

This module integrates with Inventory as well as Receivables, perfectly addressing the practical issues within the retail Point-of-Sale environment. Functionality includes security parameters, tender types (cash, voucher, credit card or cheque), flexible pricing, and discounting. This module supports peripheral devices such as pole display units, cash drawers, slip printers and a bar code scanner. Evolution Point-of-Sale is user-friendly and offers flexibility by allowing for per till configuration. The module has powerful reporting features.

“While Pastel Evolution is also a respected traditional accounting software application with all the functionality business requires, it offers so much more than merely a place to store financial data.”

Ilizma Müller

Prosperity Health (Pty) Ltd

“Pastel Evolution has become a critical aspect of our daily operations. The system has enabled us to increase our efficiency within our product distribution line and, in turn, improve our service to customers. Pastel Evolution allows us to capture numbers as well as any operational activities that occur within our business onto once centralised database.”

Irene Spagnolo

Kagan & Wald furniture cc

“We do not spend money on new products or systems unless we can see the value they add, how they can make our jobs easier and improve our staff’s ability to provide excellent service. Pastel Evolution has helped us deliver all of this.”

Pieter Botha

Absa Merchant Services

EVOLUTION CREDIT RISK MANAGEMENT

Integrating with Receivables, Customer Credit Risk Management helps you manage your customer credit risk through a step-by-step process. A credit application is completed to assess a potential customer's credit-worthiness before the granting of credit. This module generates credit applications and runs the data through a scoring system. A passing score will see a new account opened. A failing score will request guarantees or security against granting credit.

The module will also generate standard legal documentation based on the type of business you are running.

The following documentation, amongst others, is included:

- Terms and conditions of sale.
- Credit application forms.
- Both 'soft' and 'final' demand letters.
- Power of attorney forms.

EVOLUTION ACCOUNT CONSOLIDATIONS

Integrating with Receivables, this module allows for the separate invoicing of branches, but with the added functionality of printing one customer statement at a consolidated head office level. This is particularly useful when you wish to keep track of a group customer with a head office, where you need to capture sales made to the individual branches, but then present a consolidated statement to your customer's head office.

PASTEL E-BUSINESS

The Internet has fast become a necessary extension to the traditional manner in which business is conducted. Evolution's E-Business module enables you to open an online web store quickly and easily. You can set up seamless integration between your online store and Pastel. For example, you can draw product and price information from Pastel Evolution into the online store. In turn, online orders automatically download into Pastel Evolution for processing.

Fully integrated with Pastel Evolution, E-Business provides:

- Full E-Business integration - seamlessly draw customer, product, pricing information from Evolution directly into your website enabling you to merchandise and sell products online.
- Full order integration means orders automatically flow back from your E-Business web store into Pastel Evolution.
- Offline set-up. No IT knowledge required.

Pastel E-Billing

Customers can view their detailed statements, with a drill-down into source transactions over the Internet. This requires a password which you provide to the customer.

The benefits include:

- Get paid faster.
- Customer self-service.
- Customer account access 24/7/365.
- Uniform electronic remittance advice.
- Mobile sales representatives with up-to-date information.
- Detailed account research.

EVOLUTION FIXED ASSETS

With features like an unlimited number of assets and multiple forms of depreciation, Evolution Fixed Assets helps you control your fixed assets easily, affordably, and reliably. The different methods of depreciation include straight line, reducing balance, immediate write-off, units of usage, plant & machinery, and equal allowance.

Other key features include:

- Track an unlimited number of Fixed Assets by cost centres or departments.
- Group multiple assets into one asset. For example, you can treat five identical desks as a single asset. You can split these at any stage into lesser or individual desks.
- Use master and sub assets to add improvements to existing assets and track them together. This is especially useful for computers, where, for example, you can add additional memory to an existing computer.
- Multiple Asset Types.
- Capex Budgets and Orders.
- Import asset serial numbers and receive a comparison reconciliation report displaying both matched and unmatched records.
- Impairment Cost Movements.
- Asset Consolidation Listing Report.
- Asset Financing Information.

Pastel Evolution Fixed Assets can be used in conjunction with the core Evolution system or can be purchased as a stand-alone product.

EVOLUTION PAYROLL

Evolution Payroll is a comprehensive, feature rich payroll package that integrates seamlessly with the core Evolution system. In addition to all standard payroll software requirements and functionality, Evolution Payroll includes a range of powerful and flexible features. These additional features significantly enhance the management level of information derived from the application, whilst delivering increased usability of the software. Process monthly, weekly, and fortnightly payrolls in a single company.

The system supports standard salary structures as well as the newer total cost to company structure. It caters for all legislative requirements and reports. You receive updates whenever the legislation changes.

The system also features full pension and provident fund tracking, as well as loans, savings, and leave tracking. In addition, you can track employee educational achievements, promotions, and any disciplinary actions. These simple but powerful features advance the system into the realm of personnel management.

- Unlimited user-defined earnings and deductions.
- Enter data on an employee by employee basis, or on a batch basis.
- Preview payslips prior to printing.
- Customise the payslip layout according to user requirements - change variables, fields and include your company logo.
- Complete history of information maintained.
- Payslip information can be printed for any pay period, at any time.
- Store documents and information relating to specific employees - track leave, promotions and letters of warning.
- Comprehensive leave tracking and history via user-defined leave transactions. The system automatically excludes public holidays from leave calculations.
- Evolution Payroll can be linked to the Evolution Job Costing module. For example, from within Payroll, when you enter employee hours, you can allocate these hours to a specific job. The cost will automatically reflect as a separate line item in job costing.
- The system automatically posts information through to the General Ledger detailing the relevant pay period earnings, deductions, net pay, etc.
- Skills Development and Equity Reporting capability.
- Industrial Council Compliance: MIBFA.

Evolution Payroll can be purchased as a stand-alone product.

INFORMATION ALERTS

To cater for the move by many businesses to increase staff productivity and become more efficient, the Information Alerts module is designed to streamline key roles within the business. The module allows you to receive notifications based on a set of predefined criteria and take on a more proactive stance in dealing with exceptions in the business.

Information Alerts can be configured to send out notifications to relevant users via e-mail or Resolve (CRM) incidents. These notifications can be setup to notify you on time based intervals, daily, weekly or monthly. It comes with a set of predefined methods, which the business can utilise to define which criteria they would like to be aware of for example a client reaching their credit limit.

An action can be for example a notification being generated and sent to the financial manager, who can then take action. The module currently supports Accounts Receivable and Payables, Inventory and Job Costing modules.

BANK STATEMENT MANAGER

This module allows for the cashbook to be electronically populated when a bank statement is imported where large volumes of transactions are processed. Once verified, the information can be updated to a cashbook batch and then to the general ledger. The bank statements are acquired by using a download facility that's provided by each of the four major banks in South Africa (ABSA, First National Bank, Standard Bank, Nedbank). Supported formats include OFC, CSV and ASCII.

The advantages of using this module include the instant processing and coding of accounts once the initial process of assigning recurring coding has taken place; and the process of reconciliation and account coding is virtually guaranteed. Another benefit exists for transactions where the codes have been assigned as per the relevant accounts, codes need not be assigned a second time – only new transactions have to be coded in the months to follow.

PROCUREMENT

The Procurement module is a three tiered process that allows you to precisely manage the numerous purchase orders in your business and keep control of purchases either for internal purposes or specific projects. The first tier is the requisition process where the purchase of an item or consumable can be requested and routed to a head of department for authorisation. The second tier allows purchase orders to be generated based on configurable rules. Different levels of authorisations can be administered and setup. The procurement process also validates all purchases against budgets setup in the general ledger. The third tier allows the purchase order to be converted into a goods received voucher to receipt the inventory items. Throughout the span of a requisition to purchase order completion, all movements or comments are logged against incidents in Resolve Premium. Workflows and Escalations rules can be configured to create efficiencies and automate processes ensuring that purchases orders are actioned on time.



EVOLUTION MULTI-CURRENCY

The Multi-Currency module allows you to process customer and supplier transactions in their currency. Pastel Evolution tracks foreign currency, customer and supplier values in both the foreign and the home currency. You can view balances and transactions in either currency at any time.

You can maintain separate buy and sell rates for each currency. Pastel Evolution maintains a history of exchange rates so that you can process transactions at earlier dates using the most accurate exchange rate. When you process customer receipts or supplier payments, Pastel Evolution uses the current exchange rate to calculate any foreign exchange profit or loss, which it posts automatically.

Pastel Evolution allows you to:

- Process and print customer and supplier sales and purchase documents in foreign currency or home currency.
- Print customer and supplier statements, age analysis and transaction reports using foreign currency or home currency.
- Process foreign currency cashbook transactions.

Pastel peace of mind

The Pastel range of products - Pastel Invoicing, Pastel My Business, Pastel Xpress, Pastel Partner and Pastel Evolution - ensures that, from start-up to medium-size enterprises, through to large organisations, your business software will sustain and support continued growth. You can be confident in the knowledge that your business growth will never be hampered by your accounting system. Powerful and flexible, Pastel's feature-rich applications are suitable for a broad range of industries. Furthermore, Softline Pastel is committed to ensuring that you get the very best out of your software. That's why we continuously invest in improving our comprehensive service and support infrastructure.

Softline Pastel's years of experience, in-depth knowledge of the accounting software industry, and commitment to ongoing investment in Research and Development, delivers complete peace of mind.

Annual Renewal

Pastel Evolution Accounting and all modules within the Evolution range are subject to an annual renewal fee. This business model provides customers with a number of important benefits including: updates and upgrades, first line telephonic and e-mail support. The compulsory annual renewal is payable on the anniversary date of registration of the application and Pastel Evolution will automatically provide you with advanced notification.

The accounting system forms the financial heart of your business and accordingly, becomes a central repository of key information that you rely on to run your business on a day-to-day basis. The mission critical role of these systems requires a comprehensive service and support infrastructure, and ongoing investment in research and development. The concept of a compulsory annual renewal fee is similar to insurance. It gives you peace of mind that you always have the backup service, support and expertise you need.

This concept appeals to mature businesses that consider Pastel Evolution a crucial element to the efficient and competitive running of their business.

SYSTEM REQUIREMENTS			
	SINGLE USER	WORK STATION	SERVER
HARDWARE Minimum Recommended	Pentium IV Intel Core 2 Duo or equivalent	Pentium IV Intel Core 2 Duo or equivalent	Intel Core 2 Duo or equivalent Xeon Dual/Quad Core
MEMORY Minimum Recommended	512MB 1GB or higher	512MB / 1GB 1GB or higher	2GB or higher 4GB or higher
SCREEN RESOLUTION Minimum Recommended	800 x 600 1024 x 768	800 x 600 1024 x 768	800 x 600 1024 x 768
OPERATING SYSTEMS	Microsoft® Windows 2000 Pro, Windows XP Pro, Windows Vista ¹ , Server 2000, Server 2003, Server 2008		
DATABASE SERVER	Microsoft® SQL Server 2000 & 2005		

Kindly note, if you have 11 users or more on your network, we strongly recommend you speak to your Pastel Evolution Business Partner regarding the system requirements recommended for your specific environment.



OTHER SYSTEM REQUIREMENTS:

- DVD-Rom
- 256 Colour VGA or SVGA Video Graphics
- The on-line help requires Internet Explorer version 6 or higher, or a compatible browser
- Up-to-date network drivers, service packs and updates for your network and operating systems
- Windows Vista Home and Basic editions are not supported¹
- Windows Vista personal computers/notebooks need to ensure that the recommended RAM memory requirements and Video Graphics adapter are met¹

The above serves as a guideline. Hardware requirements may differ depending on the operating system and the version of SQL Server.

Comparative Feature Table

	Xpress	Partner	Evolution
Base	Number of users	1 – 3 [◊]	Multi-User 1 - 1000+ users [◊]
	Number of companies	Unlimited	Unlimited
	Database Manager – Pervasive	Yes	Yes
	Database Manager – Microsoft SQL	No	No
	Number of Financial Years	2 ***	2 ***
	User Defined Fields	Yes	Yes
	General Ledger	Yes	Yes
	Segmented GL Accounts	No	No
	Cash Books	30	30
	Customers	Yes	Yes
	Quotations	Yes	Yes
	Invoices	Yes	Yes
	Suppliers	Yes	Yes
	Purchase Orders	Yes	Yes
	Inventory	Yes	Yes
	Report Writer	No	Yes
	Units of Measure	No	No
	Segmented Inventory Items	No	No
	Import Cost Allocations	No	Yes
	Project Tracking / Cost Centres	No	Yes
Stationery Customisation	Yes	Yes	
Add-on Modules	Multi-Currency	No	Yes *
	Business Intelligence Centre	Yes *	Yes *
	Receipting	No	Yes *
	Time & Billing	No	Yes *
	GL Manager	Yes *	Yes *
	Point of Sale	Yes *	Yes *
	Cash Manager	No	Yes *
	Bank Manager	Yes *	Yes *
	Serial Number Tracking	No	Yes *
	Multi-Store	No	Yes *
	Job Costing	No	No
	Bill of Materials	No	Yes *
	Mobile	No	No
	Manufacturing	No	No
	Lot Tracking	No	No
	Fixed Assets	Yes * [◊]	Yes * [◊]
	Payroll	Yes * [◊]	Yes * [◊]
	ACT!	No	Yes * [◊]
	Resolve Basic (Contact Management)	No	Yes * [◊]
	Resolve Premium (Contact Management)	No	Yes * [◊]
	Sales Force Automation	No	No
	Customer Acc. Consolidations	No	No
	Customer Credit Risk Management	No	No
	Annuity Billing	No	No
	Pricing Matrix (Disc. Matrix & Vol. Disc.)	No	Yes
	Information Alerts	No	No
	Procurement **	No	No
	eBusiness & eBilling	Yes *	Yes *

* Subject to the purchase of additional modules.

** Requires Resolve Premium Module.

*** 5 years transactions are stored, but only 2 years are available for processing and for standard reports, available through the view menu.

[◊] Purchase as a stand-alone module.

[◊] Users can be purchased in increments according to your needs. Additional users can be purchased from Softline Pastel.

One user license equates to the loading of software onto one PC.



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